



EVERARD MARTIN

PRESIDENT & CEO

SKILLS

- Operations Management
- Strategic Planning
- Business Planning
- Staff Management
- Business Development
- Process Development and Management
- Contract Negotiations
- Team Building and Leadership Development
- Financial Control and Analysis
- Value Engineering
- Profit & Loss Management
- Scheduling & Logistical Planning
- Client & Vendor Relations Management

EDUCATION

- **Master of Business Administration in Finance**
Keller School of Management/DeVry University
- **Master of Science Degree in Civil Engineering**
Stevens Institute of Technology
- **Bachelor of Science Degree in Construction Management**
Pratt Institute of Technologies
- **Construction Management & Engineering**
University of Arts, Science and Technology

PROFESSIONAL SUMMARY

Highly experienced former President of a construction management and development firm with 35 years of success. Results-driven leader known for delivering quality projects, fostering excellence in teams, and staying ahead of industry trends. Expert in navigating complexities and achieving outstanding outcomes. Ready to make a transformative impact.

JOB EXPERIENCE

2021 – TO PRESENT

PRESIDENT & CEO - EXM GROUP

- Leading the ideation, planning, and implementation of new and long-term business strategies
- Established and maintained strong relationships with industry stakeholders, including clients, government agencies, and suppliers, positioning the firm as a trusted industry leader.
- Led financial planning and resource allocation, optimizing budget utilization, and achieving consistent profitability year-over-year.

2015 – 2023

PRESIDENT & CEO - BROADWAY CONSTRUCTION GROUP LLC

- Directed executive leadership teams in achieving company-wide goals, resulting in enhanced operational efficiency and a 15% reduction in overhead costs.
- Advocated for workforce development and employee engagement, resulting in a high-performance company culture and a 12% reduction in employee turnover.
- Set and executed the company's strategic vision, leading to a 35% increase in annual revenue and expansion into new markets.
- Led financial planning and resource allocation, optimizing budget utilization, and achieving consistent profitability year-over-year.

1995 - 2015

VICE PRESIDENT PLAZA CONSTRUCTION CORP.

- Coordinated, managed, and led multiple projects, overseeing the day-to-day operations from pre-construction to closeout.
- Responsible for interviewing, hiring, and training employees. Developed and maintained long standing relationships with clients, designers, and organizations to further future business development opportunities.